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Etactics Partners with SAP® Gold Partner to Enhance Transactional Document Delivery

Stow, May 30, 2018: Etactics Inc., a software company that has provided SaaS-based revenue cycle management solutions for almost 20 years, announced today their new partnership with LBSi, a SAP® Gold Partner, in a guided effort to successfully implement an ERP that allows them to enjoy access to XML data from a platform that provides direct integration into Etactics' document composition and delivery platform, or ADoCS.

Scott Long, President of Long Business Systems, Inc., explained how the partnership enhances both Etactics' internal financial processes and cloud-based solutions, "[Etactics'] cloud software offerings provide valuable benefits to their customers and SAP® Business One allows for advanced analytics and financials to support Etactics management."

Within a 45 day period, LBSi went from a trial-basis to full implementation and integration into Etactics' in-house production system; **ANSI Document Composition System**, or ADoCs. Carl DeSiato, Etactics' Chief Financial Officer explained, "They learned what we'd done to prepare for this project and how we'd done it. Through my documentation, they learned the endpoints of our systems and worked the SAP system to automate the necessary data capture and sharing."

The partnership between LBSi and Etactics plans on bringing consistent, ongoing improvements to the customer communication process. More specifically, Etactics will continue to look into the ability to track vendor costs, produce margin reports, and make advanced GL determination rules in order to enhance their invoice and statement process.

About [Etactics](#): is a leading business solutions organization committed to providing innovative, web-based solutions that improve our clients' cash management and customer relationships. Our products and services assist clients across various business sectors to improve business processes, boost staff productivity, reduce expenses, increase compliance related efforts and accelerate payment.

About [Long Business Systems, Inc.](#): A SAP® Gold Partner authorized to sell, implement and support the SAP Business One business management software solution. The SAP® Business One application offers an affordable way to manage an entire business – from accounting and financials, purchasing, inventory, sales and customer relationships, and project management, to operations and human resources. SAP® Business One helps to streamline processes, gain a greater insight into a business, so that one can act fast and make decisions based on real time information to help influence profitable growth.

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