

Matt Money Penny
Etactics, Inc.
(330) 342-0568
mmoneypenny@etacticsinc.com

Etactics Clearinghouse Provides Value During Ohio Medicaid Behavioral Health Redesign
Ohio Behavioral Health agencies forced to change how they submit and manage claims in 2018

Stow, Ohio Feb. 11, 2019: On July 1st, 2018 Ohio Medicaid changed the way Behavioral Health (BH) agencies were required to submit their claims. Etactics (www.etacticsinc.com), an Ohio-based revenue cycle solutions provider, played a vital role in helping Ohio agencies adjust to that change by providing already established connections between the BH agencies and the newly required Managed Care Organizations (MCOs). Those established connections included Buckeye Health Plan, CareSource, Molina, Paramount, and United Healthcare Community Plan.

Previously, many of the BH agencies submitted their Medicaid BH claims and verified insurance coverage directly within the Ohio Medicaid Information Technology System (MITS) portal. Without an all-connected clearinghouse, many agencies were forced to go to individual MCO portals or work with clearinghouses that were unable to provide an electronic connection for either claims, insurance verification, or electronic remittance advices. These inefficiencies resulted in extra manual labor to process paperwork and inaccuracies in their accounting postings.

A Senior Executive at a 200 provider Ohio BH Agency commented their transition to Etactics' [medical claims clearinghouse](#), IntelliClaim,

The transition to using [Etactics'] eligibility and clearinghouse products has gone very well...their training and follow up has been excellent. Also, the assistance in MCO Payer enrollments and getting the clearinghouse information set up for us has been outstanding. [Etactics'] ability to get the ERAs set up for us has really made this go well. We look forward to working with Etactics as we make the full transition to their clearinghouse.

Within the past 8 months, a significant number of Ohio BH agencies determined that Etactics was their best option. Due to their selection, Etactics is now on target to process close to one million Ohio Behavioral Health claims by the end of 2019. This metric has established Etactics as a recognized player in both Ohio and nationally as a Behavioral Health clearinghouse specialist and advocate for these agencies.

About Etactics: Etactics (www.etacticsinc.com) is a leading revenue cycle solutions organization committed to providing innovative, web-based solutions that improve clients' revenue cycle management and patient experiences. Their products and services assist healthcare clients with improving their business processes, boost staff productivity, reduce expenses, increase compliance related efforts, and accelerate payment.

###